## **Selling Beyond Your Own Style!**

HAVE YOU EVER MET SOMEONE AND EVERYTHING JUST CLICKS?

HAVE YOU HAD THE OPPOSITE HAPPEN? TALKING SEEMS STRAINED?

"A special thank you for your recent program on 'Myers-Briggs® and your Management Style.' You were able to engage, focus and challenge the GSB alumni group in an applied and focused manner and that is not always an easy feat for visiting speakers!"

Linda Wells Stanford Graduate School of Business DO YOU EVER WISH YOU COULD FIGURE OUT WHY PEOPLE THINK THE WAY THEY DO?

## "What is YOUR Type?"



"You present<u>ed</u> Myers-Briggs® in a new and fresh way and our members enthusiastically received you! The information could be applied immediately to our clients. The handout you prepared was in an easy-touse format filled with relevant information. Thank you for a fantastic presentation!"

ennifer

peaks

Michelle Santaferraro National Association of Professional Organizers NAPO

- MBTI® Certified Instructor
- Masters Thesis on MBTI® Team Report
  - Author of MBTI® Training DVD
- Author of MBTI® Research Results DVD
  - Testing, Interpretation and Trainings
    - Team Reporting and Individuals
    - Unique: MBTI® Keynote Speaker

Jennifer Speaks!