

Leading Beyond Your Own Style

Managing Different Personality Types

Have you ever met someone and everything just clicks?
Or, have you had the opposite happen? Nothing seems to work out right?
Have you ever wondered where someone is coming from?
Do you ever wish you could figure out why people think the way they do?

Session Objectives:

- Discover your Myers-Briggs® 4-letter type
- Observe the differing styles of others in action
- Explore ways to improve communication with all styles
- Learn methods to manage each style differently

We all have gifts (otherwise called strengths, abilities, interests or skills) and an innate desire to develop some of them. We identify our own gifts both as individuals and as leaders. Then, we discover the gifts each team member possesses.

Understanding these differences helps re-frame information and the ideas we hold about one another. At home or at work, these differing preferences are alive and active in our relationships. By nature, we want others to see things the way we do. As a leader this can be a critical mistake. We need people with complimentary gifts (*which are equally important*) on our team to create a balance.

Teams move from frustration to appreciation of their differences and learn how members can complement one another's strengths and compensate for one another's blind-spots. Teams make better decisions together.

The main goals of this program are to learn how to manage and improve communication with all the different styles. As a leader you don't change your style, you just become aware of and adjust how you interact with others in order to achieve peak results.

This session is a pleasant surprise: interactive and inspiring. Participants have the opportunity to laugh at human behavior. Guaranteed to leave your audience wanting more!

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